

## NATIONAL INSURANCE BROKERS S.A.

Company's Number in the Register of Societes Anonyme: 50723/02/B/01/56 - G.E.MI No.: 54700309000

Head Office and Registered Address: Akti Miaouli 65- Piraeus

### SUMMARY FINANCIAL RESULTS for the year ended 31 December 2013

(in terms of article 135 of Law 2190, for companies publishing annual financial statements in accordance with IAS/IFRS)

The figures illustrated below provide summary information about the financial position of NATIONAL INSURANCE BROKERS S.A. We advise the reader who seeks a complete picture of the financial position to visit the Company's web site, where the full year financial statements according to International Financial Reporting Standards together with the auditor's report, are presented.

Supervising Authority: Company's web address: Board of Directors:	Prefecture of Piraeus <a href="http://www.nationalib.gr">www.nationalib.gr</a> Spyridon-Stavros Mavrogalos-Fotis, Chairman Maria Moraitou - Vice Chairman Georgios Polys Caramanos - Managing Director Stauros Konstantas - Member Andreas Theodoropoulos - Member Petros Mandarakas - Member	Date of approval of the Financial Statements : Name of the auditor: Auditors firm: Report of the Auditors: Date of auditor's report :	30/04/2014 Dimos N. Pitelis (R.N. SOEL 14481) PKF Euroauditing S.A. Without qualification 08/05/2014
<b>CONDENSED BALANCE SHEET at 31 December 2013</b>		<b>CASH FLOW STATEMENT for the year ended 31 December 2013</b>	
Amounts in €		(Amounts in €)	
<b>ASSETS</b>	<b>31.12.2013</b>	<b>31.12.2012</b>	
Tangible Assets	56.885,21	57.761,21	
Other non current assets	47.396,68	40.107,04	
Trade receivables	5.776.586,14	11.259.584,30	
Other current assets	<u>1.186.579,92</u>	<u>1.291.559,66</u>	
<b>TOTAL ASSETS</b>	<b><u>7.067.447,95</u></b>	<b><u>12.649.012,21</u></b>	
<b>SHAREHOLDERS EQUITY AND LIABILITIES</b>			
Share Capital	100.000,00	100.000,00	
Retained earnings and other reserves	<u>487.410,75</u>	<u>662.307,07</u>	
<b>Equity attributable to shareholders (a)</b>	<b><u>587.410,75</u></b>	<b><u>762.307,07</u></b>	
Other long-term liabilities	167.353,13	151.149,60	
Other short-term liabilities	<u>6.312.684,07</u>	<u>11.735.555,54</u>	
<b>Total Liabilities (b)</b>	<b><u>6.480.037,20</u></b>	<b><u>11.886.705,14</u></b>	
<b>TOTAL EQUITY AND LIABILITIES (a+b)</b>	<b><u>7.067.447,95</u></b>	<b><u>12.649.012,21</u></b>	
<b>ABRIDGED INCOME STATEMENT for the year ended 31 December 2013</b>			
Amounts in €			
	<b>1.1-31.12.2013</b>	<b>1.1-31.12.2012</b>	
Turnover	1.538.025,90	1.924.180,87	
Gross profit	996.688,59	1.290.916,80	
Profit before interest and taxes	263.390,80	507.057,31	
Profit before taxes	248.971,03	491.200,60	
Profit after taxes	<u>175.103,68</u>	<u>383.250,34</u>	
<b>Basic earnings per share (in €)</b>	<b>87,5518</b>	<b>191,6252</b>	
Proposed dividend per share (in €)	125,0000	175,0000	
<b>ABRIDGED STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2013</b>			
Amounts in €			
	<b>31.12.2013</b>	<b>31.12.2012</b>	
Equity balance at beginning of the year (1/1/2013 and 1/1/2012)	762.307,07	629.056,73	
Net profit per income statement after tax	175.103,68	383.250,34	
Dividends	<u>-350.000,00</u>	<u>-250.000,00</u>	
Equity balance at year end (31/12/2013 and 31/12/2012 resp)	<b><u>587.410,75</u></b>	<b><u>762.307,07</u></b>	

#### OTHER IMPORTANT DATA AND INFORMATION:

1. The principal accounting policies adopted are in accordance with International Financial Reporting Standards (IFRS) and have not changed compared with those of the previous year.
2. The company haven't been audited by the tax authorities for the year 2010.
3. For the year 2013 the company has benefited from the tax audit of Chartered Accountants in accordance with the provisions of Article 82 para 5 N. 2238/1994. This audit is ongoing and the related tax certificate to be granted after the publication of financial statements year 2013. If at the completion of tax audits result in additional tax liabilities we estimate it will not have a material effect on financial statements.
4. There are no pledges on the Company's assets
5. Number of employees at the end of the reporting period 15. (2012: 15)
6. There are no litigation matters which have a material impact on the financial position of the Company
7. The company's financial statements are included in the consolidated financial statements of the Parent Company ETHNIKI HELLENIC GENERAL INSURANCE SA with percentage of ownership of 95%
8. Intercountry transactions for the year 2013 and intercompany balances as of 31 December 2013 between the Company and related parties respectively are as follows: Sales of services € 11 th., Expenses € 74 th., Demands € 25 Payables € 82 th., Cash at bank € 285 th., Payables to key management 300 th. for the year 2013 and 272 th. for the year 2012

Athens, 30 April 2014.

Chairman of the Board of Directors	Managing Director	Chief Financial Officer
Spyridon-Stavros Mavrogalos-Fotis	Georgios Polys Caramanos	Eleutherios Tabouras